

SAC Chairman's Welcome



Marzel Neckien

*President, W Machine Works
Chair, Supplier Advisory Council, SEA*

Marzel has more than a dozen years experience in Aerospace and Defense manufacturing. Marzel's lean journey began 5 years ago and his pursuit for perfection continues today, with an emphasis on process maturity. He attended Cal State University, Northridge where he obtained a BS in Finance and an MBA.



SAC Chairman Welcome

Marzel Neckien

President - W Machine Works

Chairman - Supplier Excellence Alliance

Competing in Aerospace

- Evolution in Aerospace
 - 80-20 Rule
 - Lean Is Everywhere
 - Supply Chain Management
 - Risk Management
 - Increased Globalization
 - Compliance Challenge

Competing in Aerospace

- Culture Change Is Needed
- New Competencies
 - Contract Management
 - Supply Chain Management
 - Engineering
- Spirit of Partnership

Competing in Aerospace

- A New and Improved Supply Chain
 - Every Member Is Critical
 - Increase In Cooperation
 - Map The Process
 - Increase Two Way Communications
 - Ask The Right Questions

Competing in Aerospace

- More Projects Delivered On Time
- Within Budget
- Comply To Requirements
- Assist To Gain Market Share

Competing in Aerospace

“I am certain that one thing in particular will play an increasingly important role in aerospace.....partnerships.

We must encourage innovation across industry and we must be prepared to accept and share risk. Any prime contractor is only as good as its supply chain and each member in that chain is as important as the last.”

Ian Stopps, Chief Executive of Lockheed Martin UK

Competing in Aerospace

Thank You

Marzel Neckien

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